



# MARY KAY'S "12 DAY OF CHRISTMAS"!



The ever popular "12 Days of Christmas" is sweeping the land again this year. You could net an extra \$ 890 - \$1,000, by selling just 10 of the Special Gift Presentations... Here's how:

Call your best Customers and tell them you are "Santa's Helper" this year. Ask her when is the best time to phone her husband at the office or home. Be sure to mention that all Gifts will be wrapped and ready to present. When you call her husband (or boyfriend) say:

"Hi, \_\_\_\_\_, this is \_\_\_\_\_ with Mary Kay Cosmetics. Your wife (girlfriend), \_\_\_\_\_, is a very special customer of mine and I have the most fantastic idea to share with you! This will make \_\_\_\_\_ very happy. Do you have just a minute so I can give you the details? Great!" We have a wonderful Gift Presentation call the "12 Days of Christmas" - here's how it works... I will bring you 12 wrapped gifts, numbered 1 thru 12, with a special verse attached for each of the 12 days before Christmas. On December 14th, you will give her the 1st gift (on her pillow, or another special place) and thereafter give her another gift with a verse each day for the rest of the 12 Days of Christmas. SHE WILL ABSOLUTELY LOVE YOU FOR THIS ROMANTIC IDEA!! All items are Special Gifts from our product line. \_\_\_\_\_, we have the "Holiday Presentation" at \$178 or the "Deluxe Presentation" at \$210. The prices include all gift wrapping & delivery to you. Which would work best for you, the Holiday or the Deluxe Presentation?

## ITEMS INCLUDED IN MARY KAY'S "12 DAYS OF CHRISTMAS"

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| 1. Cloud Nine Nail Enamel              | 6.00  |
| 2. Satin Lips Set                      | 18.00 |
| 3. Embrace Dreams Body Wash            | 12.00 |
| 4. Choice of two Eye Colors in Compact | 21.00 |
| 5. Hand Cream (SPF 4)                  | 7.50  |
| 6. Satin Hands & Body Buffing Cream    | 10.00 |
| 7. Satin Hands & Body Cleansing Gel    | 9.00  |
| 8. Satin Hands & Body Hydrating Lotion | 10.00 |
| 9. Endless Performance Mascara         | 8.50  |
| 10. Energizing Lotion for Feet & Legs  | 10.00 |
| 11. Lip Gloss                          | 12.00 |
| 12. Glamour Brush Collection           | 45.00 |

The MARY KAY 12 DAYS OF CHRISTMAS "Holiday Presentation" totals \$178 plus tax (this price includes \$9 for packaging).

The MARY KAY 12 DAYS OF CHRISTMAS "Deluxe Presentation" totals \$210. Plus tax, and includes Embrace Dreams Sheer Fragrance Mist and Moisture Lotion. (\$9 for packaging). Each of the above items can be gift wrapped with the appropriate "12 Days of Christmas" verse attached! (See verses on the next page) Suggestion: you can go to your local fabric store and purchase sheer netting, wrap each gift & tie with beautiful ribbon. Note: Mothers can purchase for Daughters, or Daughters for Mothers. All items can also be presented in a gift basket all at once, on Christmas day. If the presentation is made all at once, you can also tie products to a green faux wreath.